

Spiris Resor & Utlägg grows to 100 new clients per month.

Challenges

Spiris wanted to offer their customers an advanced expense management solution that could **simplify the complex expense processes**. While the market had several solutions offering receipt scanning and basic expense management, **clients were increasingly demanding a versatile, user-friendly platform** that could handle advanced functionalities like mileage claims and per diem expenses. The Spiris team recognised that they had to make a choice between continuing to develop their existing add-on service in-house

or find **an alternative that would live up to both existing and future demands**. Instead of taking time from their own developers to improve their old service, it would be more efficient and cheaper to find another solution. Spiris is keen that the users' experience is in line with their strong brand characterised by quality and service and therefore did not want to resell a third-party solution.

Solution

Spiris wanted to keep the solution in the Spiris brand, and they wanted a **reliable partner** who'd be **in it for the long haul**, someone who'd keep making the product better. The choice fell on Findity, which, with its complete focus on expense management, offers partners a platform to create their own expense management solution through APIs or as a white-label. Together, they created Spiris Resor & Utlägg.

Results

Spiris Resor & Utlägg streamlines all expense management functions into **one app**. It is **smooth and easy to use** for users and approvers, incorporating advanced features such as dimensions and organisational structure for administrators.

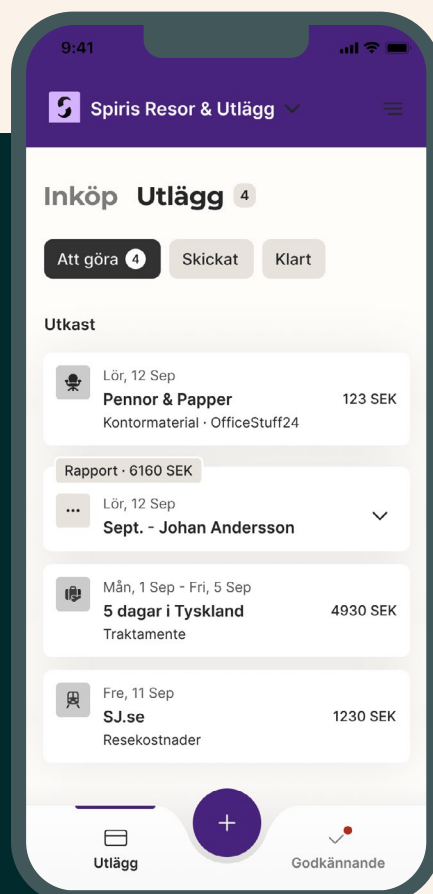
➔ 100

new customers per month

With **seamless integrations** to systems like Spiris Bokföring & Fakturering and Spiris Lönehantering, the service fits nicely into Spiris's offering and is **popular with customers**. Since October 2020 the number of companies using Spiris Resor & Utlägg has increased with nearly 100 every month. The service is a natural part of Spiris's offering and packaging.

One of the best things about our collaboration is that both Spiris and Findity always listen and try to provide solutions. We are very happy with the collaboration, both in terms of the more strategic and hands-on aspects.

Adam Wetterstrand



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findity.com